

Source of Lead: _____

Date: _____

Owner's name _____

Owner's mailing address _____

Contact number _____ (H, W, M, O) Work phone number _____ Cell Number: _____

owner's email: _____ Fax _____

Property's street address _____ County: _____

Subdivision: _____

Tell me about the house:

Bedrooms: _____	Bathrooms _____	Sq. Ft _____	Garage _____	Association Dues? _____
Listed with Realtor (Y/N) Since _____	Vacant? _____		How long? _____	
Currently Owner Occupied: _____ or Rental _____	Rent: Current _____		Market _____	
		If rental, lease ends _____		

What kinds of repairs are needed? (on a scale of 1-10, what do you think your house is, and what does it need to be 10?)

"This sounds like a wonderful property, why would you ever consider selling it?"

"Where is the seller moving to? _____

"When is the seller moving there? _____

"If the property is not sold, the seller will..."

NOTE: A truly motivated seller

1st Mortgage: _____ Payment _____ P I T I _____ Rate _____ Arm? __ Type? _____

2nd Mortgage: _____ Payment _____ P I T I _____ Rate _____ Arm? __ Type? _____

Would you accept what you owe?

If behind, Months behind on your loan payments? _____ Amount to bring current? _____ Foreclosure date: _____

Are there any other liens or judgments against the property? () Yes () No (HOA, mechanics, tax).

Describe:

Bankruptcies: Y/N Discharged?

Have you had any written offers yet? () Yes () No If yes, for how much? \$ _____ ?

Ok , let me get to my partner and we'll give you a call in 24 hours or sooner?